



Piano Auctions Ltd
Specialist Piano & Keyboard Instrument Auctioneers

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Viewing.

View.

Viewing takes place on the Saturday, Sunday and Monday prior to the auction.

Play.

You may view and play all the instruments. A map of the piano's location will be available at the front desk, where you will be able to purchase a catalogue if you have not already.

Chat.

Have a chat to one of our specialists about the piano you are interested in or if you need help finding the perfect piano for you. Alternatively, you can bring along your own advisor.



Registration.

Form.

Before you can bid for a piano, you will have to register. You can do this by filling out one of our registration forms provided at the main desk.

You will be asked for the following:

- *Contact details*
- *Method of payment*
- *Piano transport method - we have recommended carriers*

Signature.

Once you have completed filling out the registration form, you will need to sign confirming that all details are correct and that you agree to our Terms & Conditions. A copy of these can be given to you by request.

ID.

Before you can complete the registration process you will need to provide us with a form of ID.

Acceptable forms of identification are:

- *Passport*
- *Driving License*
- *Utility Bill*

Paddle Number.

Once your registration is complete, you will be given a paddle number. This number is your auction ID. Without this number you will not be able to successfully complete your bid.



Bidding.

In person.

If you are attending the auction and bidding via paddle number.

If you prefer to fill out a registration form before the auction please download the template below and hand it in at the front desk.

Absentee Bidding.

This is if you are unable to attend and/or would like Piano Auctions to bid on your behalf.

We will attempt to purchase your desired lot at the lowest price up to your pre-submitted maximum bid. Bids can be left with us at the main desk, by telephone or via email.

For bids being submitted via email please use the registration template below.

Telephone Bidding.

This is if you are unable to attend the auction and would like to bid by telephone.

You will be called before your lot number is up for auction. You'll then be able to bid live via one of Piano Auctions representatives who will walk you through the process.

Online Bidding.

You can bid live online during the auction through easyliveauction.com

Please note easyliveauction.com charge £3 to register for their service.



Auction.

Rostrum.

The auction takes place ONLINE commences at 12:00 Midday.

Seating.

Currently the auction is being held ONLINE ONLY

Bidding.

Bidding starts at Lot 1 and runs in numerical order following the catalogue and amendment sheet. The auctioneer will start the bidding and invite bids incrementally. Bidding ends when the auctioneer brings down the gavel.

Sold.

The final bid is called the Hammer Price. You will know if you have been successful as the auctioneer will ask you for your paddle number. Once this has been taken you will need to pay and arrange transport at the Cashiers desk.



Premium.

Every lot in our auction is subject to a buyer's premium on the hammer price. There are three premium structures set out as follows and illustrated in the catalogue:

HP: Hammer Price (final Bid) BP: Buyers Premium (20%) VAT: (20%) Import VAT: (5%)

All Lot(s) in the Catalogue unless marked otherwise:

HP: £1,000

BP: £200 + VAT: £40

Total: £1,240

Occasionally some of the pianos in our auction incur additional charges. Please see below for more details:

Lot(s) **

Marked in the catalogue due to item being imported from outside the EU.

HP: £1,000 + Import VAT (5%): £50

BP: £200 + VAT: £40

Total: £1,290

Lot(s) *

Marked in the catalogue due to item being sold by VAT registered company/individual.

HP: £1,000 + VAT: £200

BP: £200 + VAT: £40

Total: £1,440



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Payment.

All payments are to be made in GBP (Pound Sterling) and will need to be taken on the day of the auction if you are attending.

Bank Transfer.

Our preferred method of payment is via BACS. Our account details can be found on your invoice or acquired over the telephone or by email.

Debit Card.

We are ONLY accepting Bank Transfer at this current time.

Cash.

We are ONLY accepting Bank Transfer at this current time.

Cheque.

We are ONLY accepting Bank Transfer at this current time.



Delivery.

All pianos must be removed from the venue by 16:00 on the Thursday following the auction.

We have carriers that guarantee to remove all pianos by this deadline. They are onsite on the day of the auction and will be happy to give you a quote and advice. You can also get a quote prior to the auction so you can take account of removal costs when bidding.

If payment in full has not been received by 12:00 Midday on the Friday following the auction, then your piano will be packed and held by one of our carriers. It will then be held by them until your payment has cleared into our bank account.

G & R.

G & R Removals would be more than delighted to help. For more information please visit www.gandrremovals.co.uk or call them on (+44) 01753 589 080

Butler Smith.

Butler Smith Specialist Carriers would be more than delighted to help. For more information please visit www.butlersmith.com or call them on (+44) 01487 814 263



FAQs

Auction FAQs.

How long does the auction last?

The auction usually lasts between 1.5 - 2 hrs. The auctioneer normally averages 1 lot per minute, but this can be longer depending on the circumstances.

Do you start from Lot 1?

Yes! The auction runs in numerical order from start to finish. E.g. Lot 1, 2, 3 etc.

Can I leave a bid on more than one piano but only buy one?

Yes you can! When leaving a commission bid tick the either/or box, alternatively let us know at the front desk and we will organise this for you.

Are all the pianos tuned?

Not all pianos will have been tuned. This is an assessment made by our piano expert who will recommend tuning if it is badly out of tune and could affect the result.

What happens if I made a mistake and bid on the wrong piano or if I bid too much?

If you bid on the wrong piano and the gavel has gone down, you need to let the front desk know immediately.

If you bid too much, then you will need to immediately let the auctioneer know. You will have plenty of time before the gavel comes down.

What is a reserve?

A reserve is the minimum total that the vendor wants to sell their piano for. This is confidential but can never be anymore that the lower end estimate.



Where does the auctioneer start the bidding?

Where the bidding starts is at the auctioneer's discretion. He will offer it to the room at a certain price and reduce this until there is a bid. The auctioneer will not sell a piano if it is not in the vendors' best interest.

I can't be there on the day of the auction so how can I bid?

There are 3 alternatives you have for bidding if you are unable to attend. Absentee bid, Telephone bid or Online. Please see Selling page, under Bidding for more information.

Do I need to register to buy a piano?

Yes, before you can bid on a piano you will need to fill out our registration form. [More details on Buying page under registration.](#)

Do I need ID to register?

Yes. You will need to provide either a Passport, Driving License or Utility Bill.

How do I find a suitable piano for my level?

At every auction we have expert piano advisers on hand to answer all your questions, give advice and show you pianos perfect for your requirements.

If I must leave during the auction can I leave a bid?

Yes as long as there is enough time to get your bid to the auctioneer. We would suggest this not being possible if your lot is within 5 lots.

Are the pianos sold with a warranty or guarantee?

We do not offer any warranty or guarantee. We have piano advisers available to discuss a piano's condition and faults before the auction takes place.



Payment & Delivery FAQs.

How soon after the piano has sold can I pay for it?

You will need to wait at least 10 lots (10-15 mins) after the lot no. you have purchased before you can pay.

Can I use another transport company to deliver my piano?

Yes. You will be asked to provide the companies details and contact number. Pianos must be removed by 16:00 on the following Monday.

How is my piano delivered to me?

The normal process is that one of our nominated carriers will remove the piano from the venue, pack and hold it at their warehouse and then organise a delivery date with you.

How long will it take to get my piano delivered to me?

Our nominated carriers will try and get your piano to you as quickly as possible. They will be able to give you a delivery date when discussing your quotation.